

MINA SAMY ABDELMALAK

MEDICAL SALES PROFESSIONAL – CATH LAB

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Professional Summary

Results-driven Medical Sales professional with strong experience in Cardiac Catheterization (Cath Lab) products, sales management, and clinical support. Skilled in building long-term relationships with physicians and hospitals, managing the full sales cycle, and delivering effective product demonstrations.

Professional Experience

SALES MANAGER – BETTER LIFE TECHNOLOGIES

April 2020 – May 2023

- Managed sales and business development activities for Cardiac Catheterization products.
- Led the full sales cycle including negotiation, product supply, payment collection, and post-sales support.
- Collaborated with hospitals and physicians through product demonstrations and clinical support.
- Consistently achieved and exceeded assigned sales targets.

SALES REPRESENTATIVE – MISR SINAI SUPPLIES

July 2016 – April 2020

- Built and maintained strong customer relationships with hospitals and physicians.
- Boosted sales through effective customer engagement and understanding client needs.
- Supported business growth by identifying additional sales opportunities.

Skills

- Medical Device Sales
- Cath Lab Knowledge
- CRM
- Sales Planning
- Clinical Support
- Microsoft Office

Education

Bachelor of Commerce

Assiut University

2014

Courses & Certifications

- Data Analytics
- Cath Lab & Medical Sales Training

Languages

- Arabic: Native
- English: Intermediate